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# COMPANYOVERVIEW



# **About Us**

Excellent Way Group is a leading international logistics and cargo company with a rich history and a commitment to excellence. It. began operations in 2007, with our headquarters strategicall located in Dubai, United Arab Emirates (UAE), a global business hub. This prime location has enabled us to leverage the city's robust infrastructure and connectivity to serve our clients effectively.

In 2009, we expanded our footprint to Nigeria by opening our modern warehouse and office in Lagos, conveniently situated just a few minutes from Lagos International Airport. This was followed by the establishment of our Abuja office in 2010. Today, we have a strong presence in China, Turkey, and major cities in Nigeria (Enugu, Port Harcourt, Onitsha, Owerri, Kano, and Kaduna), with more locations planned for the future.

## **Our Vision**

To be the most trusted and innovative logistics partner, delivering seamless and efficient logistics solutions worldwide.



## **Our Mission**



Our mission is to provide reliable, timely, and cost-effective logistics services by leveraging cutting-edge technology and a dedicated team of professionals. We are committed to exceeding our customers' expectations, fostering sustainable practices, and contributing to the success of our clients through continuous improvement and operational excellence.

## **Core Values**

**Customer-Centricity:** We put our clients at the core of every decision, providing personalized service and tailored solutions to ensure seamless experiences.

**Integrity:** Honesty, transparency, and ethical practices are fundamental to how we operate.

**Efficiency:** We optimize every aspect of our operations to provide timely and cost-effective solutions.

**Innovation:** Embracing new technologies and practices, we continuously enhance our services to stay ahead in the industry.

**Reliability:** Consistently dependable service is our promise to every client, every day.



# Our **Services**



## Air Freight

Our air freight forwarding services are designed to meet the diverse needs of our clients. Whether you require expedited delivery or standard air freight, we have tailored solutions to ensure your cargo reaches its destination on time and in perfect condition. **Urgent Delivery:** For time-sensitive shipments, we offer priority air freight services to get your cargo to its destination as quickly as possible.

**Scheduled Flights:** Our extensive network of airline partners allows us to book your cargo on the most suitable scheduled flights, optimizing transit times and cost-effectiveness. **Door-to-Door Service:** We provide end-to-end air freight services, including pickup, customs clearance, and final delivery, ensuring a seamless experience.

**Real-Time Tracking:** Stay informed about the status of your shipment with our advanced real-time tracking system, providing you with complete visibility.



# Sea Freight

Our sea freight services offer cost-effective and reliable shipping solutions for your international cargo needs. Leveraging our strategic partnerships and industry expertise, we provide efficient and dependable ocean freight services.

**Full Container Load (FCL):** For larger shipments, we offer FCL services, ensuring the integrity and security of your cargo throughout the journey.

**Less Than Container Load (LCL):** For smaller shipments, our LCL services allow you to consolidate your cargo and benefit from economies of scale.

RORO (Roll-On/Roll-Off): Our RORO service offers an efficient solution for transporting wheeled cargo like vehicles, trucks, and heavy machinery. This is ideal for moving fully assembled vehicles, reducing both packaging needs and handling risks

**Bulk & Special Containers:** We handle various shipments, including break-bulk, out of gauge, dangerous cargo, and offer hanger, refeer containers as well as flat rack.

Multimodal Solutions: We seamlessly integrate sea freight with other modes of transportation, such as road and rail, to offer comprehensive multimodal logistics solutions.

**Extended Services:** We provide trade collaboration services such as import-export, returns, documentation, customs clearance, and insurance agency services both domestically and internationally.



# Haulage & Trucking

Excellent Way Cargo offers a broad array of haulage and trucking services to people and businesses nationwide. Our haulage services aim to answer all your shipping needs. We can handle your transportation requirements, whatever you need to move, local or inter-state.

**Large and Bulky Items:** Our trucks can transport even the most awkward cargo, from factory machines to large pieces of furniture.

**Temperature-Controlled Goods:** Our cutting-edge cooled trucks keep your perishables, pharmaceuticals, or delicate items safe.

**Dangerous Materials:** Our drivers have special training, and we use trucks built to make sure we move risky goods and follow all the rules.

**Regular Cargo:** We have the right option for your everyday shipping needs, whether small packages or full truckloads.



# **Customs Brokerage**

Navigating the complexities of international customs regulations can be a daunting task. Excellent Way Cargo's team of experienced custom brokers is well-versed in the latest customs procedures, ensuring seamless clearance and compliance for your shipments.

Customs Clearance: Our custom brokers handle all the necessary documentation and clearance processes, minimizing delays and avoiding potential penalties

**Tariff Classification:** We provide expert advice on tariff classifications to ensure accurate duty and tax calculations, optimizing your logistics costs.

**Regulatory Compliance:** Our team stays up-to-date with the latest customs regulations and requirements, ensuring your cargo is cleared in accordance with the law.

Import/Export Assistance: Whether you're importing or exporting, we guide you through the entire process, providing end-to-end custom brokerage services.



## Warehousing

At Excellent Way Cargo, we understand the importance of secure and efficient storage solutions. Our state-of-the-art warehousing facilities are designed to protect your cargo, ensuring the safety and integrity of your goods.

**Secure Storage:** Our warehouses are equipped with advanced security systems and round-the-clock monitoring to safeguard your cargo.

**Temperature-Controlled Environments:** For temperature-sensitive goods, we offer specialized storage facilities with precise climate control.

**Inventory Management:** Our comprehensive inventory management system allows you to track and monitor the status of your stored goods.

**Value-Added Services:** In addition to storage, we provide value-added services such as labeling, packaging, and order fulfillment to streamline your logistics operations.



# **Logistics Services / Consultancy**

Going through the world of logistics can be complex, but it doesn't have to be. At Excellent Way Cargo, we specialize in delivering seamless logistics services and expert consultancy to help businesses like yours run efficiently. With a deep understanding of the supply chain, industry best practices, and real-world challenges, our team will works with you to build and execute a logistics strategy that moves your business forward.

**Warehouse and Inventory Management:** Organize, store, and manage your goods with streamlined solutions that keep everything in order and easily accessible

**Supply Chain Management:** Reduce costs, increase efficiency, and enhance reliability across your entire supply chain.

**Freight and Transportation Management:** Efficient transport solutions for every type of cargo, from local deliveries to international shipping.

**Order Fulfillment Services:** Fast, accurate fulfillment that keeps your customers happy and operations running smoothly.

**Customized Consultancy Services:** Strategic guidance tailored to your needs, including process evaluation, cost analysis, and performance improvement.

# Why Choose Excellent Way Cargo

**Expertise:** Seasoned professionals with in-depth industry knowledge and expertise.

**Reliability:** Proven track record of timely and secure deliveries

**Customization:** Tailored solutions to meet unique client needs and requirements

**Technology-Driven Solutions:** Leveraging innovation for enhanced efficiency, visibility, and tracking

**Customer Focus:** Unwavering commitment to exceptional service, support, and satisfaction **Deliver To Your Doorstep:** From source to destination, we pick from, and deliver to your doorstep

**Comprehensive Network:** Our extensive network of air, sea, and land freight partners ensures seamless logistics solutions tailored to diverse needs.



## **Industries** We Service



**Aerospace** 



**Automotive** 



Construction



**Education** 



Food & Beverage



Healthcare



Manufacturing



Mining





# Our **Process**

## **Consultation and Planning**

We begin with an in-depth consultation to understand your logistics needs and assess the best options for your cargo.

## **Customized Solution Design**

Based on the consultation, we create a tailored plan that aligns with your goals, budget, and timelines.

## **Execution and Monitoring**

From pick-up to delivery, our team meticulously manages every step of the logistics process, using real-time tracking to monitor progress and provide updates.

## **Post-Delivery Support**

After delivery, we remain available to address any queries or follow-up requirements, ensuring a complete, hassle-free experience for you.

## **Contact** Details

Let Excellent Way Cargo be your trusted partner in achieving reliable and efficient logistics solutions. Get in touch with us today to discuss your needs:

#### **DUBAI OFFICES**

EXCELLENT WAY CARGO LLC.

#### **Headquarters**

Flat no 103,Royal Auto Centre Behind Trans world Hotel Al makhtoum hospital road deira, dubai +97142346544.+97142503085

#### **Warehouse Location**

no 13, street 18b Umm ramool, rashidiya. Dubai opp. al Jabar restaurent near emirates metro station exit 2 RTA +971529813058 , +971504094172

#### **CHINA WAREHOUSE**

EXCELLENT WAY INTER. LOGISTICS CO. LTD.

Guangzhou, Guangdong china

- +2348063468298
- +8613104850774

#### **TURKEY OFFICE**

EXCELLENT WAY CARGO VE LOJISTIK SANAYI TICARET LIMITED ŞIRKETI Aksaray Mah , Namik Kemal Cad Peker Is Merkezi No. 9 IC Kapi No.26 Faith- Istanbul , +905526659931

#### **NIGERIA OFFICES**

# EXCELLENT WAY GLOBAL SERVICES NIGERIA LIMITED

#### **Lagos Head office**

2/4 Gogo Hassan Avenue, off Fatai Irawo Street, Ajao Estate, Lagos.

- +234 8065003900,
- +234 8099003900,

#### **Trade Fair Office**

Near Swiss Park, Behind Mercedes Benz Spare parts dealers. Trade Fair Complex, Lagos. +234 8186640440.

### **Abuja Office**

+234 9059551522

Shop C39, Gwarimpa Ultra Mordern Mkt.Along Karimo Road (Kado) Abuja-FCT +234 7068883337, +234 8073333445

#### **Other Branches:**

Enugu, Kaduna, Kano, Owerri Port Harcourt, Onitsha.

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### C A R R I E R S P A R T N E R S



































